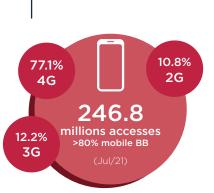


contracts of telecom services in

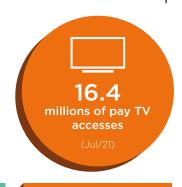


101.4 density of Mobile Telephony per 100 inhabitants in Brazil 39.4
millions of fixed broadband accesses
(Jul/21)

55.7 density of Fixed broadband per 100 households in Brazil

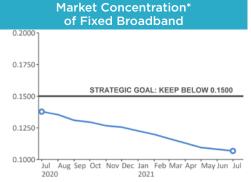
30.0 millions of fixed telephone (Jul/21)

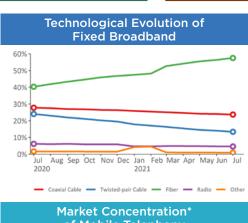
42.5 density of Fixed Telephony per 100 households in Brazil

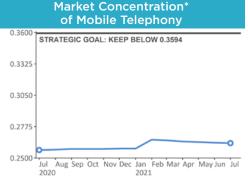


23.2 density of Pay TV per 100 households in Brazil

Density of Fixed Broadband STRATEGIC GOAL: INCREASE TO 57 SUBJUL Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul 2020







Mobile telephony



MOBILE TELEPHO	ONY, PER GROUP AND	TECHNOLOGY			
Group	Accesses	4G	3G	2G	Market Share
VIVO	81,434,363	59,921,450	8,652,510	12,860,403	33.0%
CLARO	68,222,458	51,070,612	14,357,073	2,794,773	27.6%
TIM	51,577,033	44,742,334	3,667,861	3,166,838	20.9%
OI	40,375,013	30,592,059	3,129,839	6,653,115	16.4%
Other	5,183,397	3,862,758	250,715	1,069,924	2.1%
TOTAL	246,792,264	190,189,213	30,057,998	26,545,053	100%
PERCENTAGE	100%	77.1%	12.2%	10.8%	

Fixed broadband

FIXED BROADBAND, PER GROUP AND TECHNOLOGY

TIMES SHOULD THE SHOOT THE TECHNOLOGY								
Group	Accesses	Optic Fiber	Coaxial Cable	Twisted-pair cable	Radio	Indefinite	Satellite	Market Share
CLARO	9,768,259	545,728	9,119,517	72,71	5,704	0	24,600	24.8%
VIVO	6,331,075	4,149,304	59	2,181,71	2 0	0	0	16.1%
OI	5,238,178	3,273,600	123	1,940,65	6 12,596	0	11,203	13.3%
Other	18,038,187	14,679,227	198,366	1,061,26	1,796,727	0	302,606	45.8%
TOTAL	39,375,699	22,647,859	9,318,065	5,256,33	9 1,815,027	0	338,409	100%
PERCENTAGE	100%	57.5%	23.7%	13.39	4.6%		0.9%	

Fixed telephony



ON SERVICE ACCESSES, FIXED TELEPHONY				
Group	Accesses	Market Share		
OI	9,067,401	30.2%		
CLARO	8,844,287	29.5%		
VIVO	8,174,297	27.2%		
Other	3,918,683	13.1%		
TOTAL	30,004,668	100%		

ACCESSES PER TYPE OF GRANTS, FIXED TELEPHONY				
Туре	Accesses	Percentual		
As a public service concession	15,299,142	51.0%		
As a private service	14,705,526	49.0%		
TOTAL	30,004,668	100%		

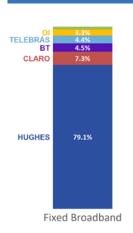
Pay TV

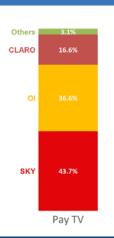


PAY TV, PER GROUP AND TECHNOLOGY						
Group	Accesses	Coaxial Cable	Satellite	Indefinite	Optic Fiber	Market Share
CLARO	7,280,418	5,652,802	1,539,524	0	88,092	44.5%
SKY	4,064,788	0	4,064,788	0	0	24.8%
OI	3,499,202	0	3,402,048	0	97,154	21.4%
VIVO	1,168,474	0	249,712	0	918,762	7.1%
Other	359,864	122,255	42,845	0	188,909	2.2%
TOTAL	16,372,746	5,775,057	9,298,917	0	1,292,917	100%
PERCENTAGE	100%	35.3%	56.8%		7.9%	

Market Share - Satellite

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Number of satellite service accesses

