

contract of telecom services in

## 75.9% 11.0% 2G 242.1 Millions accesses 13.1% >80% mobile BB 3G (Apr/21)

100.1 density of Mobile Telephony per 100 inhabitants in Brazil 30.3
Millions of fixed telephone (Apr/21)

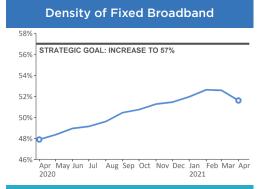
42.9 density of Fixed Telephony per 100 households in Brazil

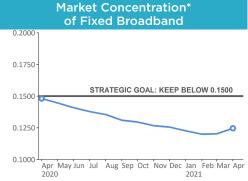
**36.5**Millions of fixed broadband accesses (Apr/21)

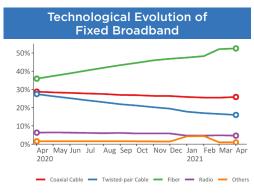
51.6 density of Fixed broadband per 100 households in Brazil Millions of pay TV accesses (Apr/21)

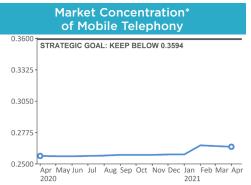
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20.0 density of Pay TV per 100 households in Brazil









## MOBILE TELEPHONY, PER GROUP AND TECHNOLOGY

Mobile telephony

Group	Accesses	4G	3G	2G	Market Share
VIVO	79,886,743	58,221,107	8,888,367	12,777,269	33.0%
CLARO	66,684,225	48,906,376	15,252,130	2,525,719	27.5%
TIM	51,501,888	44,047,438	4,077,210	3,377,240	21.3%
OI	39,318,970	28,994,687	3,238,214	7,086,069	16.2%
Other	4,717,040	3,575,102	262,427	879,511	1.9%
TOTAL	242,108,866	183,744,710	31,718,348	26,645,808	100%
DEDCENTAGE	100%	7E 09/	17 10/	11 00/	

Fixed telephony



ON SERVICE ACCESSES, FIXED TELEPHONY						
Group	Accesses	Market Share				
OI	9,307,456	30.7%				
CLARO	8,953,332	29.6%				
VIVO	8,521,298	28.1%				
Other	3,510,502	11.6%				
TOTAL	30,292,588	100%				

100%

**52.5**%

ACCESSES PER TYPE OF GRANTS, FIXED TELEPHONY						
Туре	Accesses	Percentual				
As a public service concession	15,768,083	52.1%				
As a private service	14,524,505	47.9%				
TOTAL	30,292,588	100%				

Fixed broadband



PERCENTAGE

FIXED BROADBAND, PER GROUP AND TECHNOLOGY								
Group	Accesses	Optic Fiber	Coaxial Cable	Twisted-pair cable	Radio	Indefinite	Satellite	Market Share
CLARO	9,806,504	472,734	9,230,064	73,953	5,962	0	23,791	26.9%
VIVO	6,364,655	3,894,230	59	2,470,366	0	0	0	17.5%
OI	5,158,159	2,904,494	123	2,228,232	12,659	0	12,651	14.1%
Other	15,128,684	11,866,578	194,211	1,081,288	1,680,890	13,127	292,590	41.5%
TOTAL	36,458,002	19,138,036	9,424,457	5,853,839	1,699,511	13,127	329,032	100%

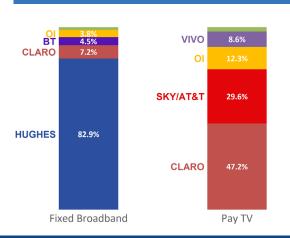
16.1%

25.9%

Pay TV

PAY TV, PER GR	Y TV, PER GROUP AND TECHNOLOGY					
Group	Accesses	Coaxial Cable	Satellite	Indefinite	Optic Fiber	Market Share
CLARO	6,685,477	5,828,154	779,643	0	77,680	47.2%
SKY/AT&T	4,194,958	0	4,194,958	0	0	29.6%
OI	1,736,954	0	1,639,800	0	97,154	12.3%
VIVO	1,211,428	0	295,785	0	915,643	8.6%
Other	321,954	119,182	41,542	0	158,471	2.3%
TOTAL	14,150,771	5,947,336	6,951,728	0	1,248,948	100%
PERCENTAGE	100%	42.0%	49.1%	0.0%	8.8%	

## Market Share - Satellite



## Number of satellite service accesses

4.7%

0.0%

0.9%

