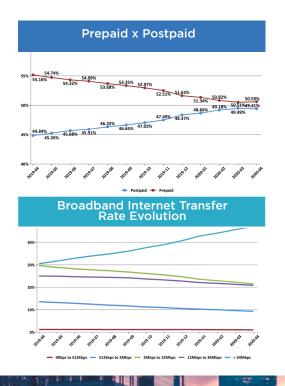


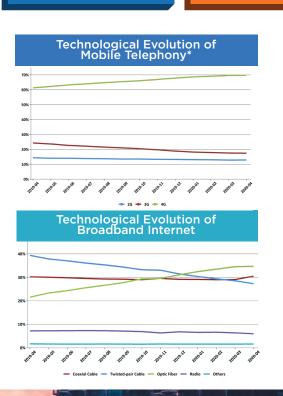
Telephony per 100

households in Brazil



Telephony per 100

inhabitants in Brazil



broadband per 100

households in Brazil

1

2020

2020

2020

2020

TV per 100 households

in Brazil

Mobile telephony



MOBILE TEL	EPHONY, PER G				
Group	Accesses	4G	3G	2G	Market Share
VIVO	74,487,277	50,481,598	10,591,134	13,414,545	33.03%
CLARO	55,104,788	37,143,390	16,535,375	1,426,023	24.43%
TIM	52,457,879	38,994,393	7,240,621	6,222,865	23.26%
OI	36,668,377	25,144,446	4,270,697	7,253,234	16.26%
OTHER	6,811,540	5,468,253	657,795	685,492	3.02%
TOTAL	225,529,861	157,232,080	39,295,622	29,002,159	100.00%
PERCENTAGE	100.00%	69.72%	17.42%	12.86%	

Fixed telephony



ON SERVICE ACCESSES, FIXED TELEPHONY						
Group	Accesses	Market Share				
VIVO	10,046,368	31.23%				
OI	9,850,378	30.62%				
CLARO	9,406,228	29.24%				
OTHER	2,863,074	8.90%				
TOTAL	32,166,048	100.00%				

ACCESSES PER TYPE OF GRANTS, FIXED TELEPHONY

Туре	Accesses	Percentage
As a public service concession	17,261,820	53.66%
As a private service	14,904,228	46.34%
TOTAL	32,166,048	100.00%

Wired broadband



WIRED BROADBAND, PER GROUP AND TECHNOLOGY

Group	Accesses	Twisted-pair cable	Coaxial cable	Optic Fiber	Radio	LTE	Satellite	Market Share	
CLARO	9,704,878	77,127	9,267,890	335,286	14,684	0	9,891	29.41%	
VIVO	6,794,168	3,977,600	0	2,816,568	0	0	0	20.59%	
OI	5,027,566	3,634,667	0	1,363,096	16,227	0	13,576	15.24%	
OTHER	11,468,290	1,324,662	789,861	6,930,594	1,931,252	230,555	261,366	34.76%	
TOTAL	32,994,902	9,014,056	10,057,751	11,445,544	1,962,163	230,555	284,833	100.00%	
PERCENTAGE	100.00%	27.32%	30.48%	34.69%	5.95%	0.70%	0.86%		

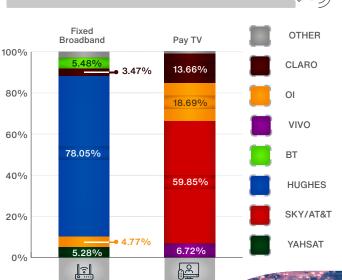
Pay TV



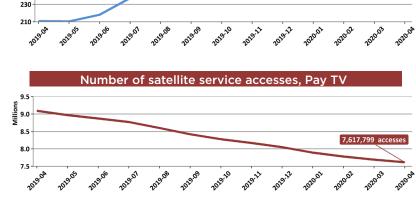
PAY TV, PER GR	OUP AND TECHNOL	LOGY					
Group	Accesses	DTH	FTTH	MMDS	TVA	TVC	Market Share
CLARO	7,503,351	1,040,849	0	0	0	6,462,502	48.97%
SKY/AT&T	4,559,353	4,559,353	0	0	0	0	29.75%
OI	1,494,630	1,423,461	71,169	0	0	0	9.75%
VIVO	1,273,919	511,588	762,331	0	0	0	8.31%
OTHER	492,064	82,548	151,363	252	64	257,837	3.21%
TOTAL	15,378,384	7,693,215	956,092	251	64	6,728,762	100.00%
PERCENTAGE	100.00%	49 71%	6 43%	0.00%	0.00%	43.86%	

270

MARKET SHARE - SATELLITE



Number of satellite service accesses. Broadband Internet



284,833 acces